



KOCH FERTILIZER TRADING SÁrl

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Contact: Theresa Johnson
1-316-828-7369
theresa.johnson@kochind.com

Koch Fertilizer Acquires Usborne Fertiliser Limited Assets

GENEVA – Koch Fertilizer Trading Sarl and Usborne Fertiliser Limited have announced the closing of Koch Fertilizer’s acquisition of certain assets of Usborne, a Hampshire, United Kingdom-based fertilizer importing and marketing firm. In connection with the acquisition, Koch Fertilizer has executed an agreement with the Bristol Port Company at the Avonmouth Port, U.K.

Koch Fertilizer Trading Sarl is an affiliate of U.S.-based Koch Nitrogen Company. Koch Nitrogen Company and its affiliates are collectively one of the world's largest producers and marketers of nitrogen fertilizers. These companies have interests in North America and international production and terminal capabilities strategically located to distribute more than 9 million metric tons of nitrogen products annually.

Usborne is an affiliate of Thompson Investments (London) Ltd. As part of the acquisition, Mr. John Ridd, Usborne’s managing director, has joined Koch Fertiliser, Ltd., an affiliate of Koch Fertilizer.

“Joining Koch companies provides our U.K. business with broader supply options and we believe this will create value for our customers,” said Mr. Ridd, who has been involved in fertilizer sales for 25 years and operated terminals for nearly two decades.

“Acquiring the Usborne terminal assets is a strategic step which complements our global supply and production network and enhances our company’s ability to serve the U.K. and European fertilizer markets,” said Mr. Steve Packebush, president of Koch Nitrogen Co. “This helps position us for continued growth in these regions.”

Koch Fertilizer Trading Sarl is an affiliate of U.S.-based Koch Nitrogen Company. Koch Nitrogen and its affiliates produce, distribute and globally market nitrogen fertilizers, including anhydrous ammonia, urea, nitric acid, UAN solutions, ammonium nitrate solution, ammonium polyphosphate and ammonium thiosulfate. The companies’ fertilizer interests have the capability of producing more than 9 million metric tons of nitrogen products annually. Koch Nitrogen is an indirect, wholly-owned subsidiary of Koch Industries, Inc. (www.kochind.com), one of the largest private companies in America, according to Forbes magazine.

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