

KOCH FACTS

Koch Industries' predecessor firm began in 1940 as a small oil refining company in Illinois. Today, Koch Industries, Inc. is based in Wichita, Kan., and owns a diverse group of companies. It is one of the largest private companies in America according to *Forbes* magazine. The company's continued financial strength is a result of shareholders historically reinvesting about 90 percent of earnings.

With a presence in nearly 60 countries and about 70,000 employees, Koch companies constantly seek to create the greatest value. They accomplish this by:

- Applying Market-Based Management[®], Koch companies' unique business philosophy that brings the power of the free market inside the businesses to maximize value creation and succeed long term.
- Fostering Principled Entrepreneurship[™] and a culture that empowers employees to produce results and create real value.
- Operating efficiently and safely, with a steadfast 10,000 percent compliance commitment.

Koch companies are involved in these diverse industries:

Refining and Chemicals

Flint Hills Resources, LP and its subsidiaries operate refineries in Alaska (North Pole), Minnesota (Rosemount) and Texas (Corpus Christi), with a combined crude oil processing capacity of more than 800,000 barrels per day. The company's petrochemical business includes production facilities in Illinois, Michigan and Texas. These plants produce aromatics, olefins, polymers and intermediate chemicals. The company also produces and markets asphalt in the Midwest and owns an interest in a base lube oil facility in Louisiana.

A **Koch Supply & Trading** company operates an 80,000 barrel-per-day refinery in Rotterdam, the Netherlands.

Koch Pipeline Company, L.P. owns or operates about 4,000 miles of pipelines that transport crude oil, refined petroleum products, natural gas liquids and chemicals.

Koch Alaska Pipeline Company owns a 3 percent interest in the Trans Alaska Pipeline System. Another Koch company has a 28 percent interest in **Colonial Pipeline Company**, owner and operator of the world's largest-volume refined products pipeline.

Process and Pollution Control Equipment and Technologies

Koch Chemical Technology Group, LLC and its affiliates design, manufacture, sell, install and service process and pollution control equipment, and provide engineering services for industries and municipalities worldwide. Affiliates include:

Koch-Glitsch, LP and its affiliates are global leaders in the supply of mass-transfer and mist-elimination equipment, as well as other process technologies and related services. The company's products are found in refineries and chemical plants worldwide.

Koch Membrane Systems, Inc. develops and manufactures membrane separation systems for a variety of applications worldwide, including membranes for microfiltration, ultrafiltration, nanofiltration and reverse osmosis. The company also provides submerged membranes used in industrial and municipal wastewater treatment.

Koch Heat Transfer Company, LP and its affiliates design and fabricate proprietary and custom heat exchangers for a global customer base.

John Zink Company, LLC and its affiliates are global leaders in ultra-low emission process burners, boiler burners, duct burners, flares and thermal oxidizers. The companies are also global suppliers of flare gas/vapor recovery and vapor combustor systems.

Optimized Process Designs, Inc. provides consulting, engineering, design, procurement, fabrication and construction services for the natural gas and gas processing industries worldwide. OPD has been the general contractor on some of the largest natural gas plants built in the U.S.

Iris Power LP and its affiliates develop and build instrumentation to monitor and test large electrical equipment. Customers include utilities, petrochemical facilities, pulp and paper manufacturers, and other industrial plants with large electrical machines. Iris Power's reliability solutions help customers around the globe keep their operations running smoothly and reliably.

Koch Knight LLC and its affiliates are leaders in acid proof solutions. The companies offer construction, engineering and services through a global network of manufacturing and outsourcing facilities. Their products, made from state-of-the-art ceramics and plastic materials, are available worldwide.

Minerals

Koch Minerals, LLC and its affiliates are among the world's largest dry-bulk commodity handlers, marketing and trading more than 40 million tons of product annually. Affiliates include:

Koch Carbon, LLC and its affiliates globally trade and transport petroleum coke, coal, cement, pulp and paper, sulfur and other related commodities through a network of bulk import/export terminals in the United States and Europe.

The C. Reiss Coal Company and its affiliates are leading suppliers of coal and related products typically used in industrial applications or to generate electricity.

Koch Exploration Company, LLC and its affiliates acquire, develop and trade petroleum and natural gas properties in the United States, Canada and Brazil.

Fertilizers

Koch Fertilizer, LLC and its affiliates own or have interests in nitrogen fertilizer plants in the United States, Canada, Trinidad and Tobago, and Venezuela. The companies cover global demand through state-of-the-art terminals in the U.S., Canada and Europe. Koch Fertilizer, LLC and its affiliates, including Koch Nitrogen Company, LLC and Koch Fertilizer Canada, ULC, have the capability to manufacture, market and distribute more than 9 million metric tons of nitrogen products annually.

Commodity and Financial Trading and Services

Koch companies have traders or originators in Wichita, Houston, New York, Canada, Cayman Islands, France, India, the Netherlands, Singapore, Switzerland and the United Kingdom.

Koch Supply & Trading companies around the world trade and provide risk management services in crude oil; refined petroleum products; natural gas and gas liquids; gas, power and emissions; steel; industrial metals; energy; and other commodities and financial instruments.

Polymers and Fibers

INVISTA B.V. and its subsidiaries are among the world's largest integrated producers of polymers and fibers, primarily for nylon, spandex and polyester applications. INVISTA has facilities in more than 20 countries across the globe and operates four major businesses: Apparel, Intermediates, Performance Surfaces and Materials, and Polymer and Resins. INVISTA is behind many items that enrich people's lives every day; clothing, carpets, luggage, plastic bottles, automobile interiors, airbags and many other products originate in one of INVISTA's global manufacturing facilities. Built on a heritage of innovation, INVISTA owns more than 1,000 unique pending or granted U.S. patents, with corresponding patents in nearly all of the countries where INVISTA has a business presence. INVISTA delivers exceptional value for its customers through technology innovations, market insights and a powerful portfolio of global trademarks including LYCRA[®] fiber, STAINMASTER[®] carpet, ANTRON[®] carpet fiber, COOLMAX[®] fabric and others.

Forest and Consumer Products

Georgia-Pacific LLC, based in Atlanta, and its affiliates have nearly 300 manufacturing facilities across North America, South America and Europe, ranging from large pulp, paper and tissue operations to gypsum plants, box plants and building products operations. North American consumer brands include Quilted Northern[®], Angel Soft[®], Brawny[®], Vanity Fair[®] and Dixie[®] cups and tabletop products. European brands include Lotus[®], Colhogar[®], Delica[®], Tenderly[®] and the Demak'Up[®] brand of facial cleansing products. The company also markets paper towel, napkin and soap dispensing systems used in commercial settings. The packaging business is one of the country's largest suppliers of corrugated containers to consumer product manufacturers. The building products businesses have long been among the nation's leading suppliers to lumber and building materials dealers and do-it-yourself warehouse retailers.

Ranching

The Matador Cattle Company, a division of Koch Agriculture Company, operates three ranches: Beaverhead in Montana, Matador in Texas and Spring Creek in Kansas. The ranches total about 425,000 acres and have about 15,000 head of cattle. The Matador Cattle Company is one of the nation's 10 largest cow/calf operations.