

KANSAS FACTS

Based in Wichita, Kan., Koch Industries, Inc. is one of the largest private companies in America according to *Forbes* magazine. It owns a diverse group of companies involved in refining and chemicals; process and pollution control equipment and technologies; minerals; fertilizers; polymers and fibers; commodity trading and services; forest and consumer products; and ranching. Koch companies have a presence in nearly 60 countries and employ about 67,000 people. Since 2003, Koch companies have invested more than \$43 billion in acquisitions and other capital expenditures.

With more than 2,600 employees in Kansas, the company's Wichita headquarters, a 1.2 million-square-foot office complex houses specialized capabilities such as human resources; environmental, health and safety; information technology; public affairs; risk management; legal services; tax and audit services; and business development.

Companies in Kansas

Flint Hills Resources, LLC, through its subsidiaries, is a leading refining and chemicals company. Its subsidiaries market products such as gasoline, diesel, jet fuel, ethanol, olefins, polymers and intermediate chemicals, as well as base oils and asphalt. Other subsidiaries operate refineries in Alaska (North Pole), Minnesota (Rosemount) and Texas (Corpus Christi), with a combined crude oil processing capacity of more than 800,000 barrels per day. The petrochemical business includes production facilities in Illinois, Michigan and Texas. These plants produce aromatics, olefins, polymers and intermediate chemicals. Various other subsidiaries operate ethanol plants in Iowa, produce and market asphalt in the Midwest and Alaska, own an interest in a lubricants base oil facility in Louisiana, and have made equity investments in bioenergy companies.

Koch Pipeline Company, L.P.'s Pipeline Control Center, is the hub for remote pipeline control, monitoring and information sharing. KPL's innovative pipeline monitoring system has been honored by the Smithsonian Institution. The pipeline control center continuously monitors about 4,000 miles of pipelines in North America that transport crude oil, refined petroleum products, natural gas and chemicals.

INVISTA B.V. and its subsidiaries are among the world's largest producers of polymers and fibers, primarily nylon, spandex and polyester. With a business presence in more than 20 countries, INVISTA materials go into items that enrich people's lives every day including clothing, carpet, luggage, automobile interiors, airbags and many other products. INVISTA businesses include Apparel, Intermediates, Performance Surfaces and Materials, Polymer and Resins, and Performance Technologies. INVISTA delivers exceptional value for its customers through technology innovations, market insights and a powerful portfolio of global trademarked products including LYCRA® fiber, STAINMASTER® carpet, ANTRON® carpet fiber and COOLMAX® fabric.



Georgia-Pacific Gypsum LLC has a plant in Blue Rapids that manufactures gypsum interior and exterior sheathing and plaster. The company's building products business has long been among the nation's leading suppliers of building products to lumber and building materials dealers and large do-it-yourself warehouse retailers. Georgia-Pacific LLC, based in Atlanta, and its subsidiaries have about 300 manufacturing facilities across North America, South America and Europe, ranging from large pulp, paper and tissue operations to gypsum plants, box plants and building products operations.

Wichita employees of **Koch Supply & Trading, LP** provide accounting, tax and other support capabilities for traders around the world.

Koch-Glitsch, LP and its subsidiaries are global leaders in the design, manufacture and installation of mass transfer and mist elimination equipment. The company's products are found in virtually every refinery and chemical plant in the world. Koch-Glitsch is a Koch Chemical Technology Group, LLC company.

Koch Nitrogen Company, LLC owns and operates facilities in Dodge City that produce ammonia and UAN. These facilities provide fertilizer to customers in Kansas and the Midwest. The company and its affiliates, including Koch Fertilizer, LLC, have the capability to manufacture, market and distribute more than 13 million metric tons of fertilizer products annually.

Koch Carbon, LLC and its subsidiaries globally trade and transport petroleum coke, coal, cement, sulfur and other related commodities through a network of bulk import/export terminals in the United States and Europe.

The Matador Cattle Company, a division of Koch Agriculture Company, owns and operates three ranches: Beaverhead in Montana, Matador in Texas and Spring Creek in Kansas. Originally acquired between 1941 and 1952 by Fred C. Koch, co-founder of what is now Koch Industries, the ranches today total about 425,000 managed acres, including about 240,000 deeded acres. The ranches wean about 10,000 calves annually and support more than 15,000-plus head of cattle in the production herds.

Safety and Environmental Commitment

Koch companies are committed to operating businesses in a manner that protects the health and safety of employees, the public and the environment. Koch companies' safety performance is among the best in the industry and the companies strive to protect the environment by reducing waste and increasing efficiency. Here are some examples:

- Koch Pipeline Company, L.P. received the 2010 Distinguished Award for Outstanding Safety and Environmental Performance from the American Petroleum Institute, its highest award. KPL's safety record has also been recognized with API's Occupational Safety Award and the National Safety Council's Occupational Industry Leader Award, among many others. The company was named one of America's Safest Companies by EHS Today magazine in 2008. The Southern Operations Group has earned VPP STAR in the U.S. Occupational Safety and Health Administration's Voluntary Protection Programs, the fourth pipeline group to do so. In March 2011, employees reached 10 years, which equals nearly 7 million work hours, without a lost-time incident.
- In 2011, Koch Industries Inc.'s office tower received Energy Star certification for the fourth consecutive year from U.S. Environmental Protection Agency. It is the only Wichita office building to earn this honor and one of seven in Kansas. Energy Star is the national symbol for superior energy efficiency and environmental protection.
- Koch Nitrogen Company has earned the Stewardship Award for safe shipping from Burlington Northern and Santa Fe Railway Company for three consecutive years. It has also

earned the Pinnacle Award from Union Pacific and the Safe Handling Award from the Canadian National Railway Company.

- Flint Hills Resources and INVISTA have earned numerous awards from the National Petrochemical & Refiners Association for outstanding safety achievements.
- Employees at Matador Cattle Company's ranches in Kansas, Montana and Texas have worked three years without a lost-time incident and two years without an OSHA recordable incident.
- In 2006, Koch-Glitsch was named one of the safest companies in America by Occupational Hazards Magazine. Three of the company's manufacturing sites — Dallas, Houston and Wichita — have achieved OSHA VPP STAR status for outstanding safety records.
- Koch Aviation, located at Wichita's Mid-Continent Airport, received the 60-Year Safety Award from the National Business Aviation Association. The company was also the recipient of the association's Corporate Business Flying Safety Award for 104,993 accident-free flying hours. It is the first corporate aviation team in the U.S. to earn OSHA VPP STAR status.

Community Commitment

Koch companies are committed to understanding the needs of the community and participating in projects and activities that add value to their neighbors. Here are a few examples:

Exploration Place

Koch Industries has donated \$50,000 to help renovate and restore the Kansas in Miniature exhibit at Exploration Place, Kansas' premier science museum. Koch provided the funds to create the exhibit when the museum opened in 2001. The popular exhibit shows facets of Kansas through the lens of the 1950s, including agriculture, geology, transportation and communication. Visitors can compare and contrast history and our modern world.

Kansas Food Bank

Since the early 1990s employees of Koch companies have raised money and donated food for the Kansas Food Bank, a centralized distribution site for programs that help feed those in need throughout the state. In 2010, employees donated more than 222,000 pounds of food to help alleviate hunger. Similar projects take place at Koch company locations throughout the U.S.

Kansas Science Olympiad

Koch Industries was the primary sponsor of the Kansas Science Olympiad in 2011 and 2010. The annual event attracts hundreds of middle and high school students from throughout the state to participate in events ranging from biology, chemistry, physics and engineering. The goal of Science Olympiad is to increase the interest and proficiency of students in the study of science, promote team work, recognize outstanding student and teacher achievements in science, and to improve the quality of science education in Kansas.

Rainbows United, Inc.

In 2010, Koch Industries, Inc. donated \$75,000 to Rainbows United's New Day Campaign. Funds from the campaign will support the organization's comprehensive programs for children with special needs. In 2006, Koch Industries donated 10-acres of land for the agency's 26,000-square-foot facility and outdoor learning center located in northeast Wichita. In addition, the Fred and Mary Koch Foundation donated \$50,000 to the agency's capital campaign. Rainbows United enhances the lives of children with varied abilities and needs through customized services designed in partnership with the family.

Open Door

Open Door received a \$10,000 grant from Koch Industries in 2010 to help renovate its downtown facility. The organization provides vital outreach programs for the disadvantaged and homeless.

Salvation Army

Employees of Koch companies in Wichita surpassed their goal for the 2010 Salvation Army Angel Tree drive, providing gifts and donating nearly \$16,000 to help 1,056 children and their families. It was the 20th consecutive year Koch companies employees organized and participated in the Angel Tree drive. Employees of Koch companies also provided school supplies including 135 calculators for the Salvation Army's 2010 School Supply Landslide benefitting Wichita students. In addition, The Salvation Army was awarded a \$30,000 grant by Koch Industries to meet critical needs and purchase new furniture for its Youth Residential and Emergency Shelter facilities at the Koch Center in downtown Wichita.

Habitat for Humanity

Koch Industries donated \$60,000 to Habitat for Humanity for its 2010 Blitz Build in Wichita. In addition, more than 500 employees of Koch companies and other volunteers helped build several homes during the eight-day blitz. Koch companies have a long-standing involvement with Habitat for Humanity, completing their fifth Habitat home in 2010. Koch Nitrogen Company donated \$65,000 in 2008 to help build one of the first Habitat for Humanity homes in tornado-ravaged Greensburg, Kan., with hundreds of employees of Koch companies and their families participating in the four-week build. In 2007, Koch Industries and Flint Hills Resources provided funding and volunteers to build a Habitat home in Wichita.

Disaster Relief

Koch Industries, Inc. donated \$1 million to American Red Cross and The Salvation Army for disaster relief efforts in Japan following the March earthquake and tsunami. In addition, Koch Industries' subsidiary Georgia-Pacific contributed much needed paper and tableware products through organizations like Convoy of Hope and Feed The Children. Since 2005, Koch companies and employees have contributed more than \$4.7 million in cash and in-kind donations to relief agencies to help disaster victims worldwide, including the Salvation Army to help victims of the Greensburg, Kan., tornado and the Red Cross Society of China following the 2008 earthquake. The American Red Cross recognized Koch Industries' long-standing commitment to its humanitarian mission, honoring the company with the Corporate Excellence Award in 2011.

Girl Scouts of Kansas Heartland

A grant from Koch Industries launched a pilot project in 2010 to encourage greater participation among Hispanic girls in Girl Scout programs.

Boys & Girls Clubs of South Central Kansas

In partnership with the Kansas Council of Economic Education, Koch Industries provided after-school economic education programs to students in 5th through 8th grade and sponsored a Youth Entrepreneurs business camp during the summer of 2010.

Big Brothers Big Sisters of Sedgwick County

2011 marks the 37th year Koch Industries has supported Big Brothers Big Sisters of Sedgwick County. For the past four years, Koch Industries has donated \$150,000 for the annual Bowl for Kid's Sake campaign. Employees of Koch companies also raised more than \$44,000 during the 2011 Bowl for Kid's Sake campaign, and continue to rank among the highest in the state in terms of volunteer participation in BBBS mentoring programs.

Youth Entrepreneurs®

Koch companies are proud supporters of Youth Entrepreneurs (YE), a program that provides high school students with business and entrepreneurial education and life-changing experiences to help them prosper and become contributing members of society. Since the program's founding in 1991, more than 10,000 students have graduated from YE. Today, YE serves 29 schools in the greater Wichita area, Dodge City, Garden City, Topeka, Lawrence, Kansas City, and Independence, Mo. A donation from Koch Nitrogen Company helped launch programs in

Dodge City and Garden City during the 2010-2011 academic year. Liz Koch chairs YE's board of directors.

Quivira Council Boy Scouts of America

Koch Industries donated 5.1-acres in Wichita valued at nearly \$400,000 for construction of the council's new 15,000-square-foot service center. The new center will enable the organization to better serve its volunteers, leaders and Scouting families. The council serves more than 13,000 young people in 30 counties in south and southeastern Kansas with a values-based, character development program.

Kansas State University

Along with the Fred and Mary Koch Foundation, Koch Industries has made donations totaling \$400,000 to the university's office of diversity. The donations will support K-State's Project IMPACT, which focuses on increasing the number of multicultural students and programs to help those students succeed in college.

Wichita State University

Koch Industries donated \$6 million to WSU's Roundhouse Renaissance Campaign with funds used to renovate the outdated basketball arena. The arena was dedicated in November 2003. In 2008, Koch Industries' support of the university's Next Level Project helped upgrade the lower level concourse of Charles Koch Arena.

Sedgwick County Zoo

Koch Industries is a proud supporter of the Sedgwick County Zoo. The company provided funding for the Koch Orangutan & Chimpanzee Habitat, which offers a close look at baby chimpanzees and orangutans in a natural environment. Jane Goodall, a world-renowned naturalist, selected this exhibit as the first training site for her ChimpanZoo project.

Performing Arts

Koch Industries supports a variety of cultural events and organizations, including the annual Koch Twilight Pops Concert during the Wichita River Festival. 2011 marked the 30th year Koch has sponsored this free symphony concert that attracts more than 100,000 people for an evening of music under the stars by the Wichita Symphony Orchestra. Koch Industries also supports other Wichita Symphony events and productions presented by Music Theatre of Wichita.

Dodge City Community Support

Koch Nitrogen makes land available to Dodge City Community College for its crop science program. Proceeds from crop sales benefit the college's recruiting and scholarship programs. The company is a major sponsor of two annual premier community events, Dodge City Days and the PRCA Rodeo.

Other Organizations Supported by Koch Companies

Arts Partners	Conservation and	Wichita Children's Home
Boys & Girls Club	Environmental Education	Wichita Crime Commission
Communities in Schools	Kansas Council on Economic	Wichita Festivals, Inc.
Goodwill Industries	Education	YMCA
Great Plains Nature Center	Nonprofit Chamber of Service	YWCA Women's Crisis Center
Harbor House	Special Olympics	
Junior Achievement	The Nature Conservancy	
Kansas Association of	United Way of the Plains	

More information at www.kochind.com